



Andrea Rossi

BILATERAL MEETINGS

Tuesday (09:00 am - 01:30 pm)

DESCRIPTION I deal with internationalization for SMEs e I am responsible for B2B relationships for some companies participating in Expo Milan 2015. My main area of interest is the food industry, especially products such as pasta, flour, sugar, canned goods, baked goods, bread substitutes, frozen pastry. Some companies deal with equipment and furnishings for kitchens. The companies above are already active in exporting their goods and are interested in accessing new markets. During the past decades they have been able to combine tradition and innovation by introducing new production techniques. I would like to get in touch with buyers, importers, caterers who appreciate Italian products. We also offer the possibility of organizing tastings of the products in an area within the Expo, during your stay in Milan.

I am also involved in healthcare industry and medical tourism sector. I have an in depth knowledge of healthcare industry, international insurance companies, healthcare marketing and also collaborate with suppliers of medical devices.

ORGANIZATION TYPE Other

COUNTRY Italy

CITY Naples, Largo Sermoneta, 10 [Google map](#)

AREAS OF ACTIVITIES AGRO-FOOD MANUFACTURING

TOURISM

OTHER SECTORS RELEVANT TO THE THEMATIC FOCUS OF THE EVENT

Business Offer

HEALTHCARE

I am involved in healthcare industry and would be glad to be in touch with people and companies dealing with this sector. Interested in understanding foreign markets, exporting medical devices and so on.

KEYWORDS: **HEALTH** **HEALTH INDUSTRY** **MEDICAL TOURISM** **HEALTH INSURANCE**

Business Offer

ITALIAN QUALITY PRODUCTS - AGRI FOOD SECTOR

We can supply a very wide range of Italian products: olive oil, sugar, flour, canned food, frozen pastry, pasta, substitutes for bread and even kitchen furniture.

KEYWORDS: **OLIVE OIL** **KITCHEN FURNITURE** **FROZEN PASTRY** **PASTA** **SUGAR** **FLOUR** **CANNED FOOD** **TOMATOES**

COOPERATION OFFERED

1. Manufacturing agreement

COOPERATION REQUESTED

1. Sales / Distribution
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Business Request

DISTRIBUTORS, IMPORTERS AND RETAILERS - AGRIFOOD SECTOR

We are looking for importers and distributors for italian quality products: olive oil, flour, canned food (e.g. peeled tomatoes), dried fruit, sugar, pasta, substitutes of bread.

COOPERATION REQUESTED

1. Sales / Distribution
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